

THOMAS MURRAY HOOKS TWO MORE NEW RECRUITS

THE flurry of high-profile appointments at Thomas Murray, the capital markets information, research and consulting company, shows no sign of abating. The latest recruits are John Woodhouse, ex-director of the New Zealand central securities depository, and Dr. Andrew Hook, a former World Bank member. Woodhouse and Hook will be concentrating on Asia-Pacific and the Americas respectively, as Thomas Murray extends its business beyond its home markets in Europe. "We are not building for the sake of it," says chief operating officer Ross Whitehill. "We have now got the demand in those markets for what we are doing and are in a strong enough position to take our services to them."

The new hires mark the opening of operations in Hong Kong and Washington. "We are looking at central securities depositories and securities market infrastructures in every single market world-wide," says Whitehill.

In the last six months the firm has also hired David Kelly, formerly president and CEO of the National Securities Clearing Corporation (NSCC) and James Economides, formerly director responsible for securities services at Swift.

Woodhouse, a former chairman of the Asia Pacific CSD group, will spearhead operations in the firm's newly established Asia-Pacific operation. "This will give us the impetus to the development of primary research into the Asian-Pacific capital market infrastructure and securities market," notes Whitehill.

Hook, who can boast 23 years of experience in the financial sector spanning 25 countries, will oversee research in the Latin American markets as well as the US, from Washington, where Kelly is also based.

Whitehill says that more new hires, although not of the same magnitude, are on the way: "We have pretty serious network management and operational posts to fill in some of the remote markets." **g**

